



CEO BREAKFAST WORKSHOP

“BREAKING THE CYCLE”

Practical Tools For Consistent Growth

The ABC Florida First Coast Chapter is pleased to sponsor a complimentary workshop to help business owners achieve consistent growth and profitability.



John Ward is a certified implementer with the Entrepreneurial Operating System (EOS). For more than 20 years, John has been helping business owners and leaders get more of what they want from their business. He has worked with organizations large and small creating focus, discipline, and accountability that results in healthier more profitable businesses.



Scott Tollefson has spent 23 years leading the business development initiatives of both large and small companies to achieve greater and more consistent revenue growth performance. Scott is a Sales Xceleration advisor who works with small companies to improve their business development results through improved strategies, processes, resources, and execution.



RSVP for the CEO Breakfast Workshop by September 14th to events@abcfirstcoast.com or by calling (904) 731-1506. Please contact Karin Tucker Hoffman with questions or if you need any additional information.

**For Owners, CEO's,
and Presidents**

**September 20, 2018
7:30 – 10:30 AM**

**7:30-8:00 Networking
and Light Breakfast**

**8:00-9:15 John presents
“Are You Running Your
Business or Is Your
Business Running You”**

**9:30-10:30 Scott shares
“Improving Your Business
Development Practices
For Better Results”**

**ABC Florida First Coast
8657 Baypine Road
Suite 101
Jacksonville, FL 32256**

**Perhaps you struggle
with these challenges:**

- *Cyclical Revenue*
- *Inconsistent Profit*
- *Employee Retention*
- *Lack of Control*